



Annual General Meeting – 24 August 2022

Minutes

1. Welcome

1.1 The President, Peter Hoskin, welcomed attendees, noting this was the first face-to-face AGM since 2019 due to restrictions imposed by Government to curb the spread of COVID-19.

Mr Hoskin acknowledged the presence of Life Members David Lubke, Ian Martin, Ian Kerr, Loretta Prowse and Tony Lindrea. He also acknowledged, with sadness, the recent deaths of Members Mick O'Connor and Noel Holmes.

1.2 Apologies – see Appendix.

1.3 Register of meeting attendees and online attendees eligible to vote. The Secretary confirmed the Register was complete and that there were 60 members present, sufficient to form a quorum.

1.4 Proxies – the President confirmed 12 Members had appointed Proxies (see Appendix).

The President officially declared the meeting open at 7.30pm.

2. Minutes from the previous year's Annual General Meeting held on 8 September 2021.

The President noted the Minutes had been distributed to Members ahead of the meeting and asked for questions. There were none.

Moved: P. Elvey **Seconded:** I. Kerr that the Minutes be accepted as a true record of the meeting. **CARRIED**

3. Business arising from the previous minutes.

Nil.

4. Annual Financial Statements and Treasurer's Report.

4.1 These were circulated to Members prior to the meeting. Treasurer Jan Walklate made the following comments:

The Club booked a profit of \$26,353 compared with \$84,000 in the prior year.

Trading income was \$511,620 and another \$107,000 was received in grants. Expenses totalled \$593,200 with \$173,000 spent on course management, \$42,000 on turf management and \$188,000 in staff expenses.

Cash at bank was \$185,386 and liabilities totalled \$135,000. Ms Walklate noted there were large expenses to come, including \$40,000 for the new cart shed and \$242,000 for the satellite-controlled irrigation system. 'We need to be prudent and to maximise income opportunities'.

Former Treasurer Peter Andrew noted trading revenue had hovered around \$500,000 for the past five years, yet expenses had increased dramatically, mainly spent on the course. If grants were excluded, maintaining this level of expense would result in a \$67,000 loss for the current year. He asked how the Committee planned to increase income and curb expenses.

Ms Walklate said expenses had risen in part because of hefty price increases for inputs. It would be difficult to curb expenses. 'If we were to reduce expenditure on staff and chemicals, the course would suffer – we are really focused on increasing revenue'. Ms Walklate did note there were several 'big ticket' expenses in 2021-22 that would not be repeated.

The President said we must continue to invest in the course but had to generate more revenue by manning the office more, increasing the number of competitions and collecting all fees. Ms Walklate said competition and green fees were currently tracking strongly and boosting our presence in the office for 12 months would give Committee accurate information about green fee revenue.

Anne Telford asked about the plan to borrow money from Members to fund the irrigation system. Ms Walklate said this would be a 5% interest expense versus 7% from Toro Australia. Committee was weighing up its options given Toro was prepared to provide other incentives for AGC to take its commercial loan. Ms Walklate expected loan expenses to total between \$35,000 and \$40,000 annually for six years with an initial downpayment of \$40,000.

Ms Prowse asked if Committee had sought quotes for the irrigation. Mr Hoskin said only one quote was sought given the expertise of the installer.

Helen Lindrea and Tony Lindrea asked a number of questions about income the Club received from Vendi Golf. Ms Walklate said Vendi paid 15% of cart hires and charged 10% of green fees collected. Mr Hoskin said Vendi was designed to provide social players with the ability to pay green fees and hire a cart when the Club was unmanned. 'We don't get much from Vendi but it doesn't cost us to have it.' Ms Walklate said she reconciled Vendi statements each month.

Moved: A. Telford **Seconded:** P. Andrew that the Treasurer's report be accepted.

CARRIED

4.2 Membership fees

The Committee endorsed the Treasurer's recommendation of the following fee structure for season 2022-23.

Category	AGC 2021/22 Fees	Proposed AGC 2022/23 Fees	% increase
Full	540	565	4.6%
Country	280	300	7.1%
Intermediate	300	320	6.7%
6 Months			
Sporting	342	358	4.6%
Seniors (> 75 years)	342	358	4.6%
Junior < 18	50	60	20.0%
Social	20	20	0.0%

There was discussion about comparisons with other golf clubs. Mr Davies said he had provided Committee with a comparison of 20 central and northern Victorian clubs that showed Axedale's fees were second lowest despite the course being demonstrably better than some that charged much higher. Sean O'Connor asked if the Club risked running deficits if fees were not increased more. Several Committee members spoke of debating the increase, trying to balance affordability with the need to life revenue without triggering a member exodus that would cancel out the benefit of an increase.

Moved: J. Walklate, **Seconded:** A. Watson that the proposed fee schedule be adopted for season 2022-23. **CARRIED**

5. President's address & Committee reports

5.1 President Peter Hoskin

Mr Hoskin delivered his address as published in the Annual Report.

He announced the new cart shed had 'finally' been approved, was now under construction and would be onsite soon. He thanked the course staff by name for their work and thanked Mr Davies for his five-year tenure as Secretary.

In response to a call for questions, Ms Telford asked for an explanation of the satellite-controlled irrigation system. Course Chair Lex Johnstone described the cost and water efficiencies and how being able to more accurately deliver water volumes to specific areas of greens and surrounds would promote healthier turf by avoiding the creation of water-logged and dry areas. Current estimate was that work would commence in November and take about eight weeks.

5.2 Committee reports

Written reports from each Sub-Committee were included in the 2020 Annual Report emailed to Members:

Captain	Rod Threlfall
Women's President	Rosemary Griffin
Women's Captain	Joy Kennedy
Sponsorship & Social	John White
Golf Development	Owen Davies
Bar	Margaret & Stuart Chesher
Course	Lex Johnstone

Take written reports in Annual Report as read. Mr Hoskin asked for questions; there were none.

Moved: Emma O'Connor **Seconded:** T. Lindrea that the Reports be accepted. **CARRIED**

6. Announcement of election results for Committee of Management positions.

The following nominations were received. The number of nominations not exceeding the positions available, the following Members are declared duly elected:

Office	Nominee	Proposed by ...	Seconded by ...
President	Peter Hoskin	Owen Davies	Rod Threlfall
Vice Pres.	VACANT		
Secretary	Maureen Connelly	David Lubke	Lesley Elvey
Treasurer	Jan Walklate	Steve Jeffrey	Emma O'Connor
Captain	Rod Threlfall	Joy Kennedy	Owen Davies
Women's President	Rosemary Griffin	Lesley Elvey	Annette Purdy
Women's Captain	Joy Kennedy	Pam Davies	Owen Davies
Course Chair	Lex Johnstone	Owen Davies	Rod Threlfall

As allowed by the Rules of Association, the President called for nominations from the floor for Vice President.

Moved: R. Threlfall, **Seconded:** S. Lee that Owen Davies be elected Vice-President.

There were no other nominations and Mr Davies was elected. Mr Davies said he had been honored to be Secretary and looked forward to remaining on Committee to provide assistance to incoming Secretary Maureen Connelly and to help oversee the completion of major projects in the viewing deck, cart shed and irrigation system.

7. Resolutions to be considered by the meeting.

Nil.

8. Life Member nominations

Nil.

9. Meeting Close.

Mr Hoskin officially closed the meeting at 8.20pm.

APPENDIX

Attendance - Axedale Golf Club Annual General Meeting 24 August 2022

Name	Member No.	In person	Online
Owen Davies	1150		
Steven Lee	508		
Rob Smith	1258		
Robin Minne	96		
David Ivey	90		
Sue O'Connor	325		
Helen Lindrea	195		
Tony Lindrea	75		
David Lubke	82		
Rosemary Griffin	163		
Ruth Iser	769		
Fred Kath	770		
Ian Logan	1074		
Loretta Prowse	214		
Ian Martin	89		
David Lubke	82		
Anne Telford	1022		
Rod Threlfall	345		
Hayden Nielsen	245		
Emma O'Connor	1391		
Rosemary Griffin	163		
Helen Lindrea	195		
Tony Lindrea	75		
Peter Hoskin	274		
Rod Jacobs	779		
Sean O'Connor	1049		
Peter Andrew	882		
Mick Purdon	111		
David Yum	145		
Daryl Jeffrey	1443		
Muriel Pitts	1303		
Rod Jacobs	779		
Stephen Jeffrey	472		
Denis Jeffrey	64		
Jan Walklate	301		
Loretta Prowse	214		
Peter Stewart	130		
Stu McGibbon	343		
Allan Andrews	332		
Lex Johnstone	344		
Annette Purdy	215		
David Purdy	1038		
Denis Jeffrey	64		

Peter Elvey	658		
Lesley Elvey	823		
Peter Williamson	139		
Andrew Watson	513		
Jan Walklate	301		
Joy Kennedy	1137		
Sue Minne	1175		
Ian Kerr	271		
Margaret Kerr	170		

PROXIES

Name **Member No** **Proxy** **Member No.**

Andrea Minnis	1174	Owen Davies	1150
John Neylon	1319	Chair, P. Hoskin	274
Wendy Nielsen	211	Annette Purdy	215
Graham Nielsen	102	David Purdy	1038
Pam Davies	1151	Owen Davies	1150
Phil Brooks	655	Chair, P. Hoskin	274
John Edgar	1615	Lex Johnstone	344
Margo Edgar	1614	Lex Johnstone	344
Craig Lee	955	Lex Johnstone	344
Mandy Hamilton	1172	Owen Davies	1150
Greg Hamilton	1152	Owen Davies	1150
David Baillie	1008	Chair, P. Hoskin	274

APOLOGIES

Joel Shrimpton	13		
Andrea Minnis	1174		
Graeme Robertson	1366		
John Neylon	1319		
Maureen Connelly	337		
Rod Connelly	1216		
Rob Taylor	133		
John Edgar	1615		
Margo Edgar	1614		
Don Leversha	72		
Jennifer Goddard	593		
Geoff Robinson	1426		
Anne Robinson	1477		
Pam Davies	1151		
Graham Nielsen	102		
Wendy Nielsen	211		
Raye Fleay	147		
Daryl Fleay	329		
Barbara Collins	1193		
David Baillie	1008		
Daniel Nancarrow	1018		
David Stephens	334		

Peter Nance	962		
Warren Pollock	907		
Peter Thomas	135		
Jan Fry	168		
Brian Fry	42		
Geoff Arundell	727		
Noelene Arundell	1428		
Margaret Chesher	1450		
Stuart Chesher	1451		
Russell McGibbon	984		
Len Rodda	264		
Kerrie Scales	981		
Phillip Brooks	655		
Craig Lee	955		
Mandy Hamilton	1172		
Greg Hamilton	1152		
Brian Edwards	576		
Russell Anderson	1618		
Graeme Rooke	126		
Stephen Amos	1385		
Garry Harrop	56		
Kate Harrop	178		